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HOA PHAT GROUP

CORPORATE PROFILE



CORPORATE PROFILE



HARMONY
FOR JOINT DEVELOPMENT

CORPORATE PROFILE





AFFIRMING THE POSITION
OF THE LEADING

INDUSTRIAL GROUP

IN VIETNAM

OPEN LETTER



Mr. TRAN DINH LONG

Chairman of the Board of Directors

“Committing itself to lead
in quality, HOA PHAT reaches
to a new stature”





Dear valued Partners and Customers,

Founded in 1992, Hoa Phat Group has become a prestigious brand, gaining the trust of customers with its leading product quality. The Group is in the Top 10 largest private enterprises in Vietnam and tops the list of reputable construction materials trading companies in the country.

Hoa Phat Group operates mainly in the fields of: Iron and Steel (construction steel, hot rolled coil); Steel products (Steel pipe, galvanized steel sheet; drawn steel wire, prestressed concrete steel); Agriculture; Real Estate; and Home Appliances. The steel sector plays a key role, accounting for over 80% of the Group's total revenue. Hoa Phat Construction steel and Steel pipe have continuously maintained the No.1 market share in Vietnam, accounting for 32.5% and 31.7% of the total respectively. In 2020, the Group's agriculture sector gained a profit growth rate of triple compared to 2019. Its agricultural products such as Australian beef and clean chicken eggs have been at the top of the market. Real Estate also posted annual stable growth rate.

The Group's development is always associated with the community's benefits. Hoa Phat always implements its corporate social responsibility (CSR) commitment substantially and comes from bottom the heart with the philosophy of "Harmony for joint development". This has been clearly shown through annual programs such as "Loving heartbeat" - sponsoring heart surgeries for poor

children, "Hoa Phat supports children to go to school" or providing daily meals for poor patients, and giving Tet gifts to disadvantaged people... The company has created jobs for more than 25,000 employees, making greater and greater contributions to the State Budget, and well performed social security.

The Board of Directors and employees are always united, unanimous and determined to implement business strategies, ensure commitments to customers, shareholders and build a strong business culture.

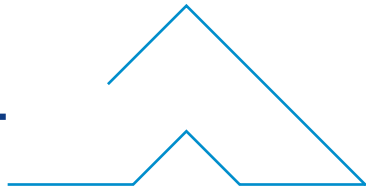
The core value of Hoa Phat Group is the philosophy of Harmony for Joint Development. This is reflected in the relationship between its employees, the Group and its partners, agents, shareholders and social community, ensuring the harmony of interests of stakeholders, towards sustainable development. Hoa Phat Group has built a long-term, reliable and trusting partnership with the sale agents who have been with the Group since the very first days of its establishment.

On behalf of the Group, I would like to express my sincere thanks to the trust and support of our Partners. Thanks to the positive cooperation of numerous customers, Hoa Phat has made many outstanding achievements.

Yours Sincerely,

Tran Dinh Long

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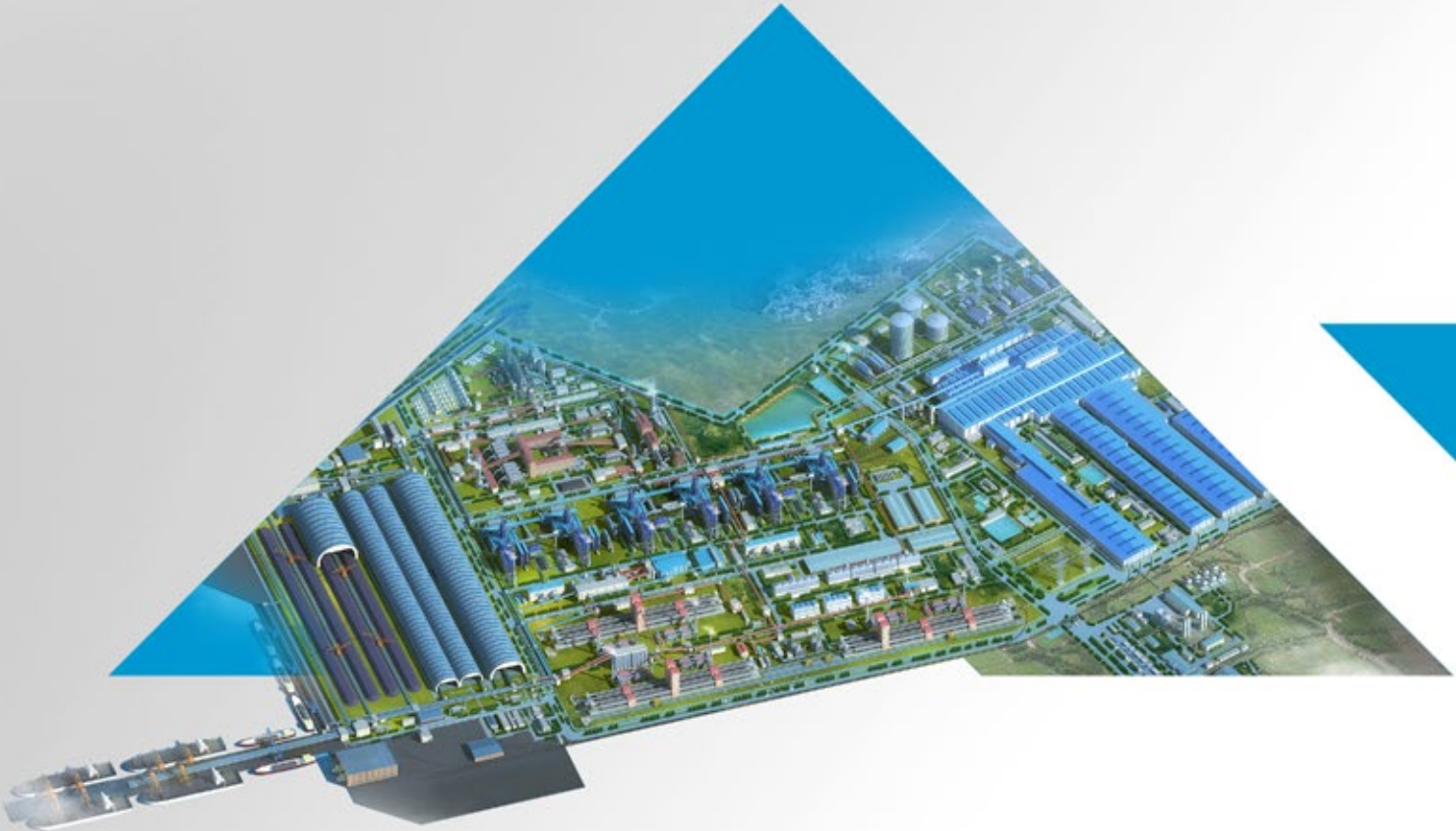
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PART



01

CORPORATE OVERVIEW







VISION
MISSION, POSITIONING

MISSION

Providing leading products,
contributing to improving quality
of life, gaining the trust of
customers.

VISION

Becoming a leading industrial group with
top quality and steel as the core business.

POSITIONING

Hoa Phat – Vietnamese Brand,
Global Quality.





CORE VALUES





HOA PHAT GROUP

HARMONY FOR JOINT DEVELOPMENT

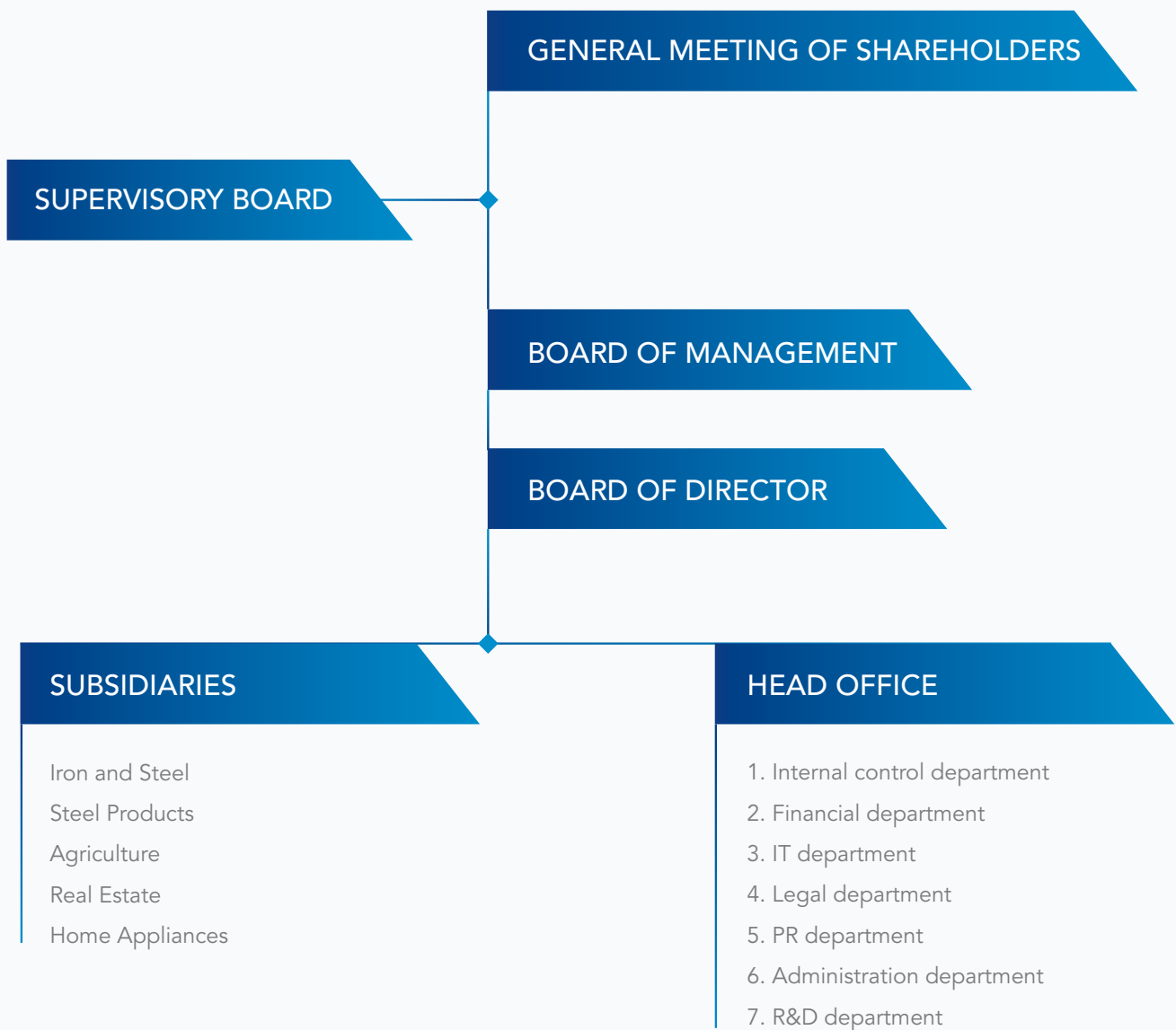


The core value of Hoa Phat Group is the philosophy of **Harmony for Joint Development**. This is reflected in the relationship among the employees, the Group and its partners, agents, shareholders and social community. It will ensure the interests' harmony of stakeholders in Hoa Phat's voyage towards sustainable development.

Particularly, Hoa Phat Group has built a reliable, sustainable and long-term partnership as a family with sale agents who have been with the Group since its establishment.



ORGANIZATION STRUCTURE



OPERATING MODEL (2021)



IRON AND STEEL

HOA PHAT HUNG YEN STEEL CO., LTD
HOA PHAT HAI DUONG STEEL JSC
HOA PHAT DUNG QUAT STEEL JSC
AN THONG MINERAL INVESTMENT JSC

STEEL PRODUCTS

HOA PHAT STEEL PIPE CO., LTD
HOA PHAT STEEL SHEET CO., LTD
HOA PHAT METAL PRODUCING CO., LTD
HOA PHAT CONTAINER PRODUCING JSC

AGRICULTURE

HOA PHAT HUNG YEN ANIMAL FEED CO.,LTD
HOA PHAT LIVESTOCK DEVELOPMENT JSC
HOA PHAT TRADING CO.,LTD
HOA PHAT POULTRY CO.,LTD

REAL ESTATE

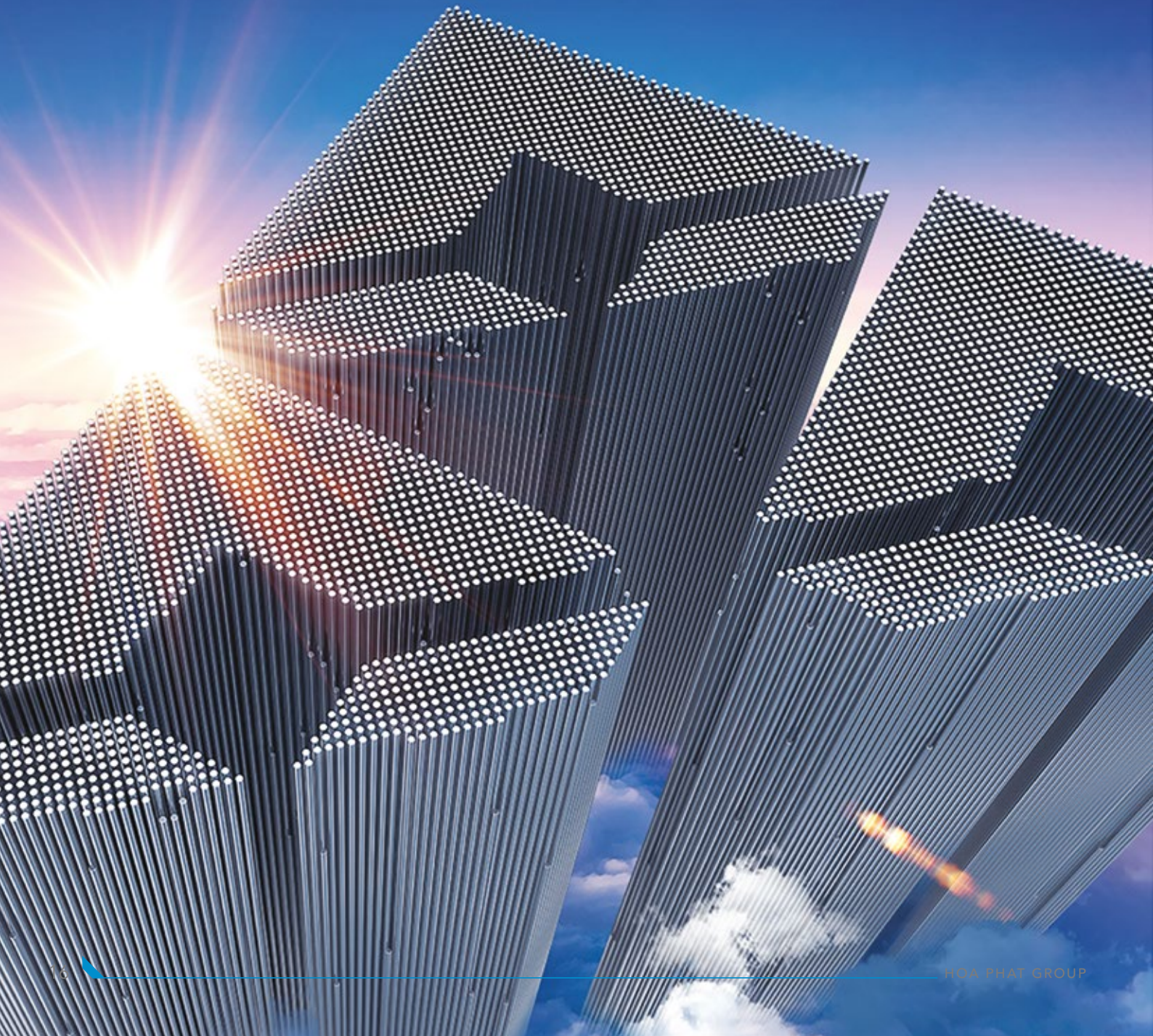
HOA PHAT URBAN DEVELOPMENT
AND CONSTRUCTION JSC
HOA PHAT HA NOI REAL ESTATE DEVELOPMENT JSC
HOA PHAT SAI GON REAL ESTATE DEVELOPMENT JSC

HOME APPLIANCES

HOA PHAT REFRIGERATION ENGINEERING CO., LTD
HOA PHAT HA NAM HOME APPIANCES JSC



AFFIRMING THE POSITION
OF THE LEADING
INDUSTRIAL GROUP



04 BUSINESS SECTORS



CORPORATE SCALE

01 OFFICE IN SINGAPORE



02 MEMBER COMPANIES IN AUSTRALIA



OFFICES, BRANCHES, FACTORIES IN
25 CITIES AND PROVINCES THROUGHOUT VIETNAM



25,000 EMPLOYEES ++



REVENUE IN 2020

91,297 VND BILLION



REVENUE IN 2021 (ESTIMATED)

130,000 VND BILLION



FACTORIES SYSTEM IN VIETNAM

14

FACTORIES

02

STEEL INTEGRATED
COMPLEXES

09

FARMS

01

MINE

Hoa Phat Yen Bai
Pig Livestock farm

Hoa Phat Phu Tho
Poultry Farm

Lac Thuy Pig
Livestock Farm, Hoa Binh

Hoa Phat Bac Giang
Pig Livestock farm

Hoa Phat Hung Yen
Feed Factory

Hoa Phat Refrigeration Factory

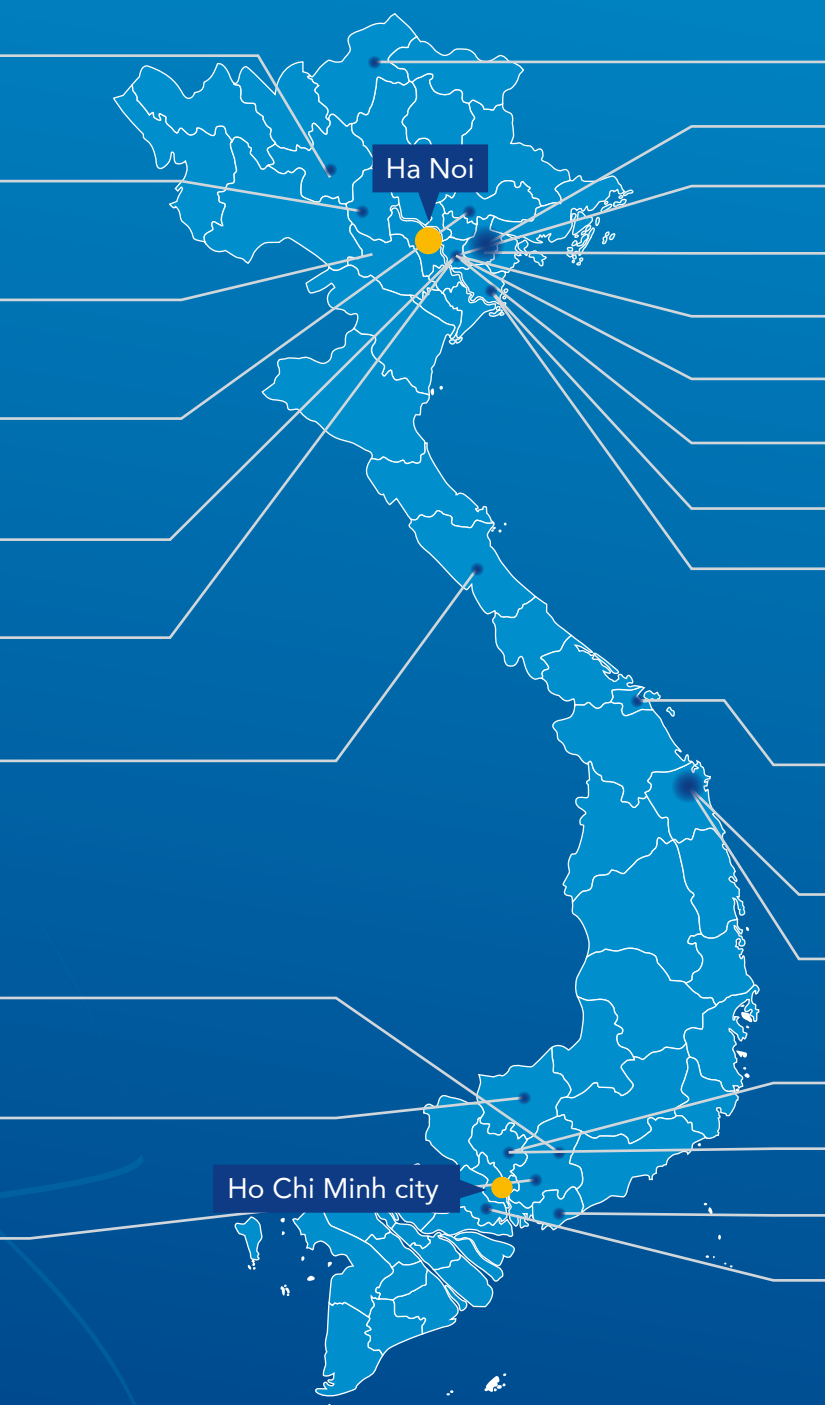
Hoa Phat Quang Binh Beef Feedlot

Dong Phat Beef Feedlot

Hoa Phuoc Pig Livestock farm

Hoa Phat Dong Nai Feed Factory





Sang Than Iron Ore Mining

Hoa Phat Hai Duong Steel Integrated Complex

Hoa Phat Hung Yen Steel making Factory

Hoa Phat Steel Wire drawing Factory

Hoa Phat Hung Yen Steel Pipe Factory

Hoa Phat Cold Rolled Steel Factory

Hoa Phat Steel Sheet Factory

Viet Hung Beef Feedlot, Thai Binh

Thai Thuy Pig Livestock Farm, Thai Binh

Hoa Phat Da Nang Steel Pipe Factory

Hoa Phat Dung Quat Steel Integrated Complex

Hoa Phat Prestressed Steel Factory

Hoa Phat Binh Duong Steel Pipe Factory

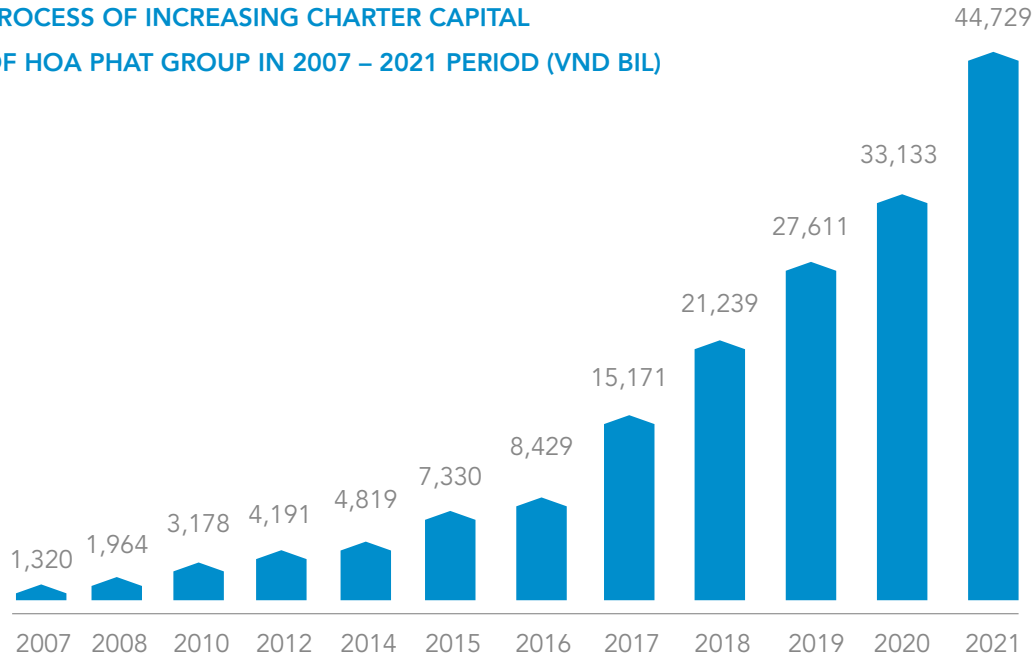
Hoa Phat Binh Duong Mechanical Manufacturing Factory

Hoa Phat Container Producing Factory

Hoa Phat Long An Steel Pipe Factory

KEY FINANCIAL INDICATORS

PROCESS OF INCREASING CHARTER CAPITAL OF HOA PHAT GROUP IN 2007 – 2021 PERIOD (VND BIL)



GROWTH RATE IN 2010 – 2020

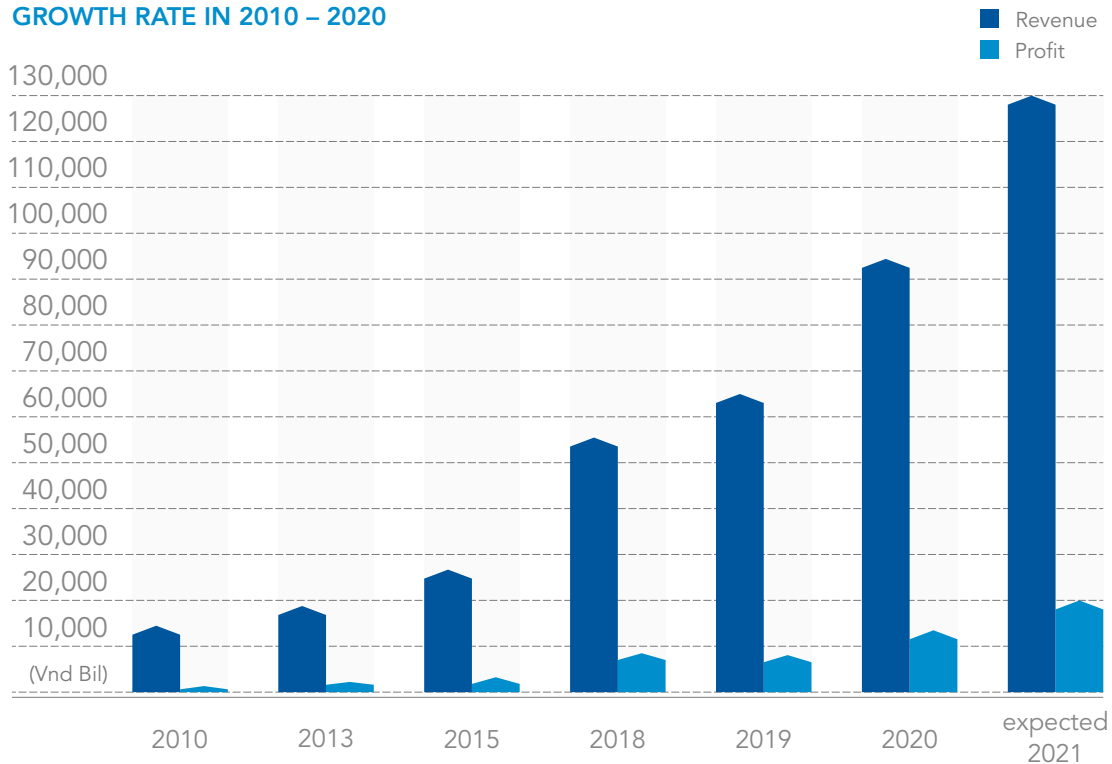
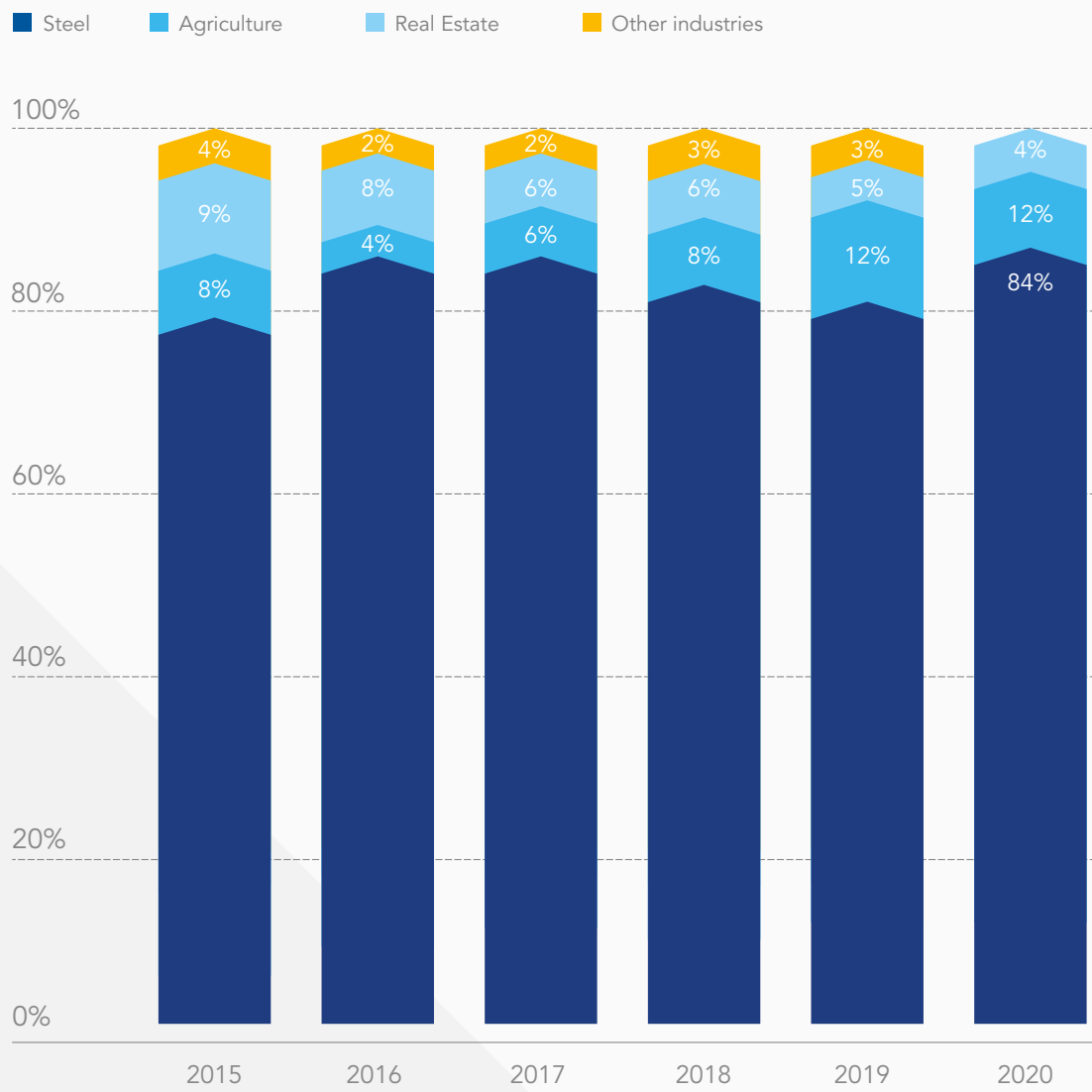




CHART OF REVENUE PROPORTION FOR YEARS BY BUSINESS SECTORS



ACHIEVEMENTS



Construction steel,
Steel pipe,
Australian cows



Top 5 largest stocks by market
capitalisation and liquidity on
Ho Chi Minh Stock Exchange
(HOSE)



CERTIFICATES AND OTHER AWARDS



Third-class
Labor Medal
(2012)



Excellent emulation
flag of the
Government in 2009



Merit of the
Prime Minister in 2010

BRAND AWARDS



Top 50 most valuable
Brands in Vietnam



Vietnam Value Award
from 2012 to present



Top 10 Vietnamese
Gold Star Award



Vietnam Top 10
famous trademark – brand



Vietnamese
Strong Brand

BUSINESS AWARDS

Top 30
largest taxpaying
companies in the country

Top 10
largest private
enterprises in Vietnam

Top 50
best listed
companies in Vietnam

Top 20
most profitable
companies in Vietnam

Top 10
best profitable
enterprises in Vietnam

Top 50
Most effective
enterprises in Vietnam

Top 10
enterprises with best
management and
financial capacity

PART > **02** FIELDS OF
OPERATION





IRON AND STEEL



IRON AND STEEL

- ▶ Hoa Phat Hung Yen Steel Co., Ltd
- ▶ Hoa Phat Hai Duong Steel Jsc
- ▶ Hoa Phat Dung Quat Steel Jsc
- ▶ An Thong Mineral Investment Jsc

With a charter capital of VND 39,000 billion, Hoa Phat Iron and Steel JSC (Hoa Phat Iron and Steel Corporation) is the legal entity managing the entire iron and steel production and supporting activities of the Group. This segment's subsidiaries include Hoa Phat Hai Duong Steel JSC, Hoa Phat Dung Quat Steel JSC, Hoa Phat Hung Yen Steel Ltd. and An Thong Mineral Investment JSC.





FACTORY SYSTEM

Factory	Location	Productivity (Ton/year)	Technology	Core products
Hoa Phat Hai Duong Steel Integrated Complex	Hiep Son – Kinh Mon – Hai Duong	2,500,000	Refining steel by a closed blast furnace from iron ore to finished steel (BF, BOF)	<ul style="list-style-type: none"> • Square billet • Steel bar, wire rod for construction • High quality wire rod for drawing wire, making core of welding rod, bolts, screws • Crushed blast furnace Slag S95
Hoa Phat Dung Quat Steel Integrated Complex	Binh Dong – Binh Son – Quang Ngai	5,600,000 Including: 2.6 million tons of construction steel, 3 million tons of hot rolled flat steel for mechanical manufacturing industry	Closed blast furnace from iron ore to finished steel (BF, BOF)	<ul style="list-style-type: none"> • Square billet, flat billet • Steel bar, wire rod for construction • High quality steel wire rod for drawing wire, making welding rod cores, bolts, screws, prestressed concrete steel • Hot rolled coil steel (HRC) - raw materials for steel pipe, steel sheet, and other mechanical engineering industries • Slag crushed blast furnace slag S95
Hung Yen steel rolling factory	Pho Noi A Industrial Park – Yen My - Hung Yen	400,000	Refining steel from electric furnace from scrap to construction steel (IF)	Steel bar and wire rod for construction
Hoa Phat Dung Quat Steel Integrated Complex 2 (expected to deploy from 2022-2025)	Binh Dong – Binh Son – Quang Ngai	5,600,000 Including: 4.6 million tons of hot rolled coil (HRC) 1 million tons of high quality long steel.	Closed blast furnace from iron ore to finished steel (BF, BOF)	<ul style="list-style-type: none"> • Hot rolled coil steel (HRC) - raw materials for steel pipe, steel sheet, and other mechanical engineering industries • High quality wire rod steel

IRON AND STEEL



CONSTRUCTION STEEL

In Vietnam, Hoa Phat is the largest steel producer and has held the No 1 market share for years. With the modern steel refining technologies from iron ore, Hoa Phat Steel meets all the most stringent standards both of Vietnam and the world with high and stable quality, diversified types and grades of steel.

In addition to taking the lead in the domestic market, Hoa Phat Steel products have been exported to 14 countries around the world such as the US, Canada, Australia, Japan, South Korea, Cambodia and Malaysia, ...

Quality standards:

JIS G3505-2004 (Japan)

TCVN 1651-2008

ASTM A615/A615M-14 (US)

JIS G3112-2010 (Japan)

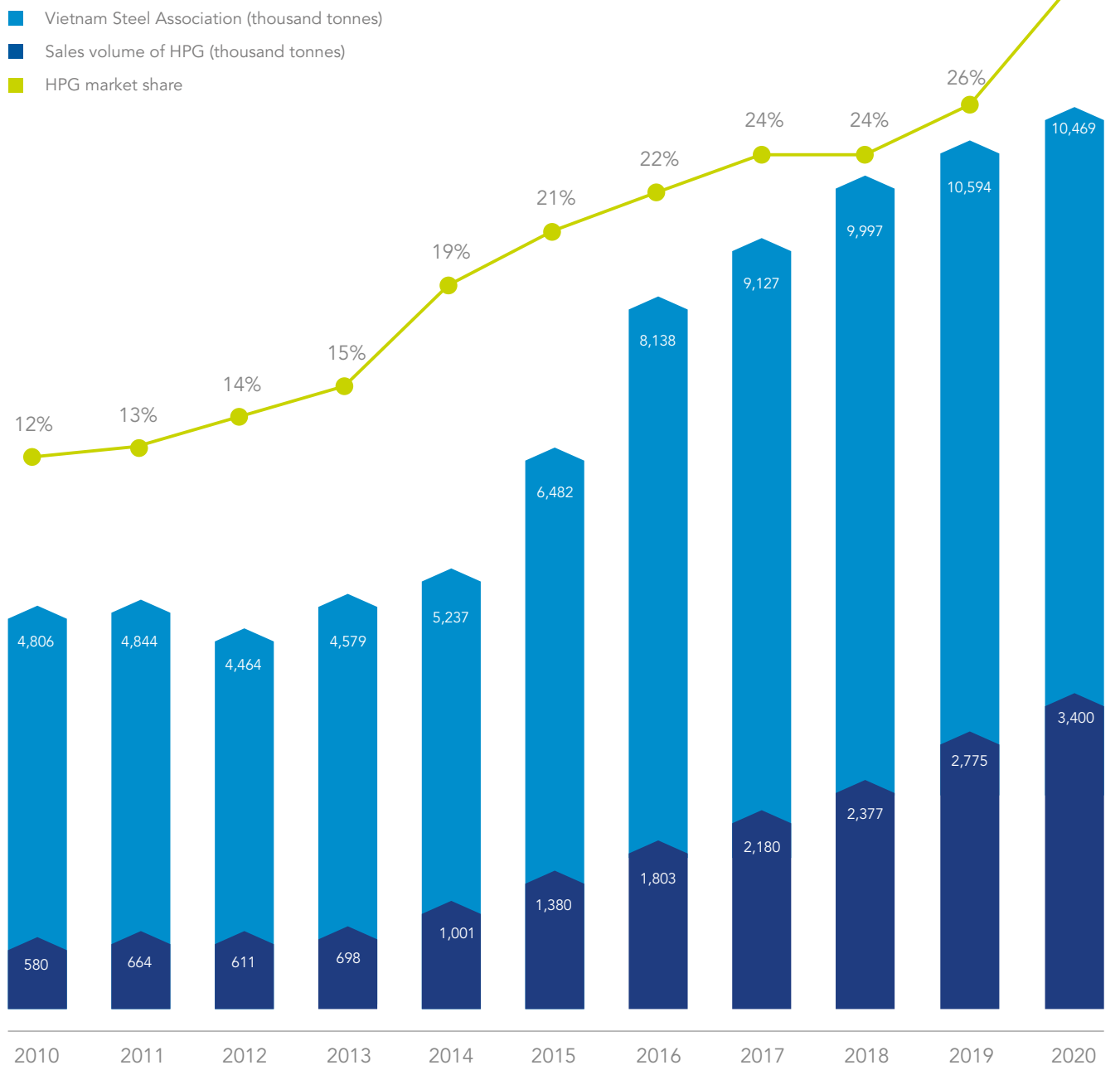
BS 4449:2005 (UK)

Az: 2009

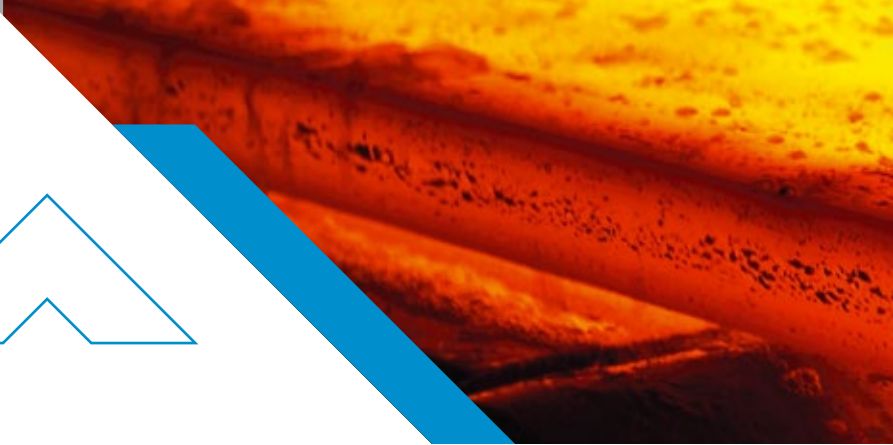




CHART OF HPG CONSTRUCTION STEEL OUTPUT AND MARKET SHARE



IRON AND STEEL



HOT ROLLED COIL (HRC)

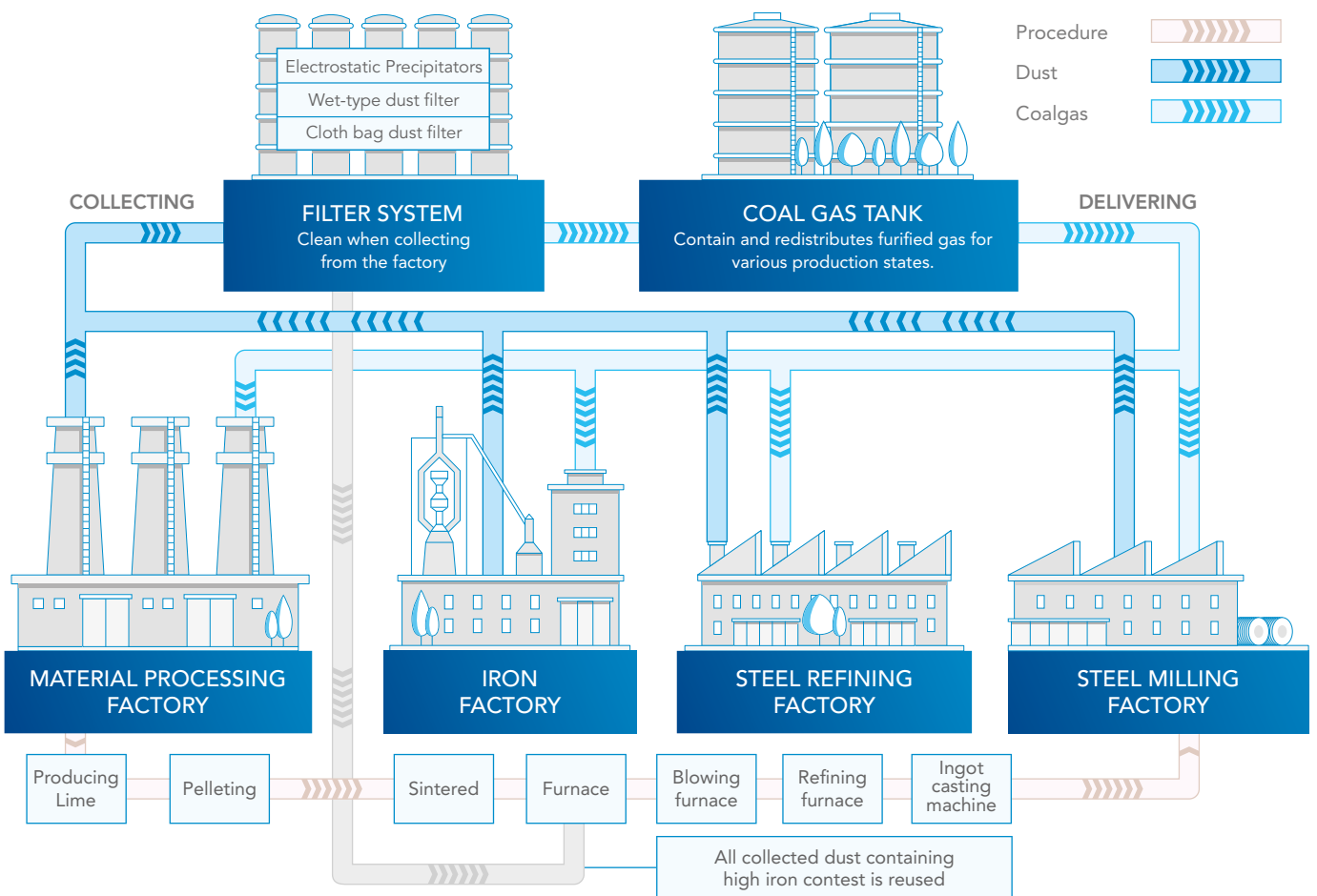
In 2020, Hoa Phat Group has introduced a new strategic product line of hot rolled coils (HRC), in phase 2 of Hoa Phat Dung Quat Steel Intergrated Complex (Quang Ngai Province). With a designed capacity of about 3 million tons per year, the product will contribute to the domestic mechanical engineering industry to have self-control in raw materials, reducing dependence on imported goods.

All equipments of the hot rolled coil factory are designed, supplied and installed by Danieli Group of Italy. Called QSP (Quality Strip Production), this is the most advanced technology line in the world, including multiple equipment assemblies from refining, casting flat to rolling steel flat products.

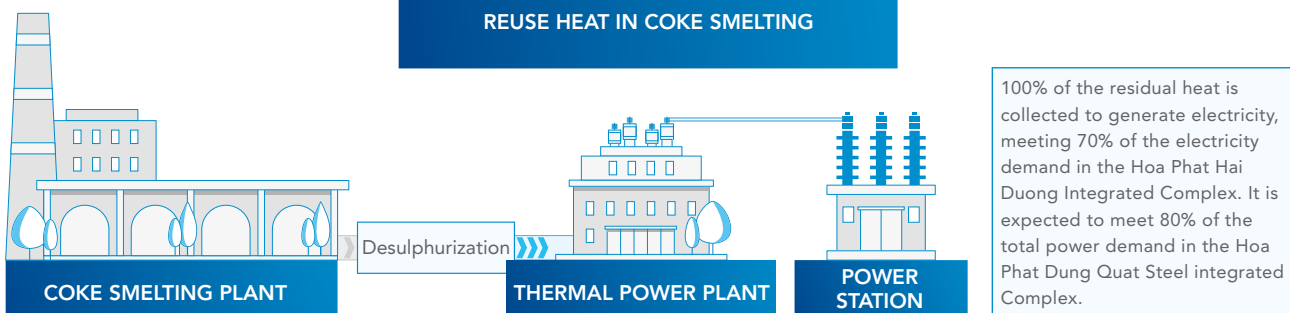
Quality standards: JIS G3106; GB/T700; JIS G 3101



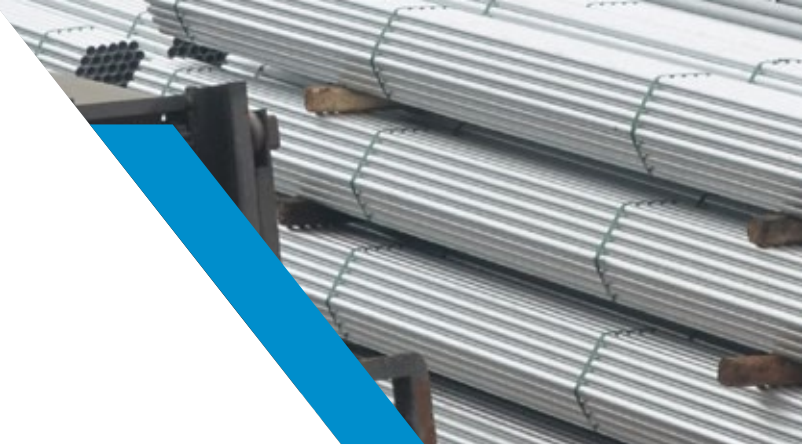
ENVIRONMENTALLY FRIENDLY CLOSED STEEL PRODUCTION PROCESS



REUSE HEAT IN COKE SMELTING



STEEL PRODUCTS



STEEL PRODUCTS

- ▶ Hoa Phat Steel Pipe Co., Ltd
- ▶ Hoa Phat Steel Sheet Co., Ltd
- ▶ Hoa Phat Metal Producing Co., Ltd
- ▶ Hoa Phat Container Producing JSC

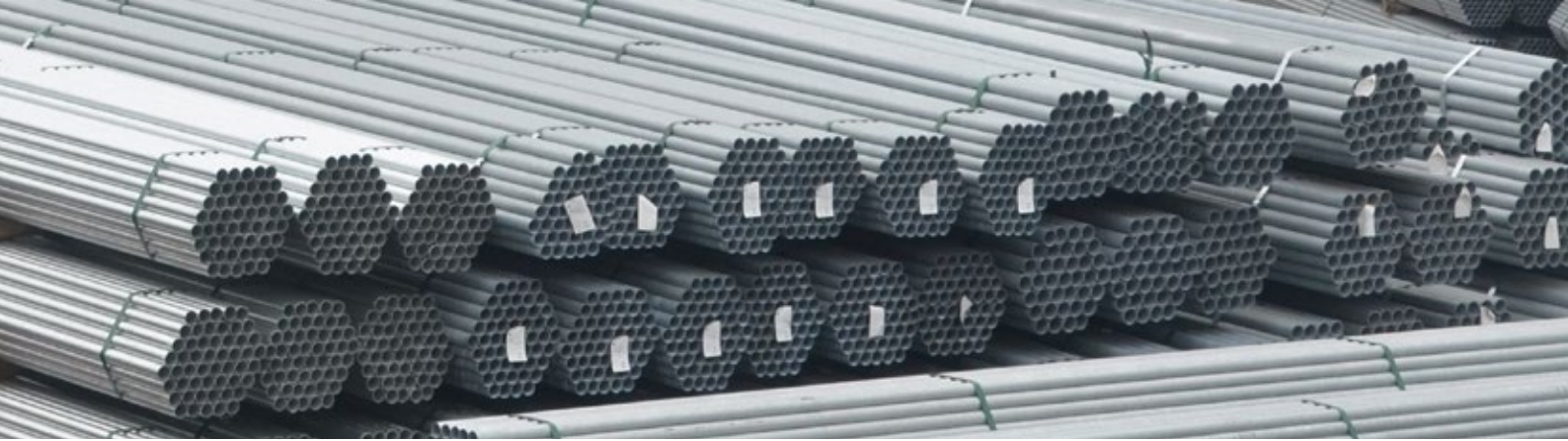
As a part of the strategy for operating model completion, Hoa Phat Steel Products JSC (Hoa Phat Steel Products Corporation) was incorporated at the end of 2020 with charter capital of VND3.5 trillion. This is a corporation which takes responsibilities for managing and operating all investment, production and business activities of Hoa Phat steel pipes, prepainted hot dipped galvanized steel sheet, prestressed concrete steel and drawn steel wire and supporting activities. Its subsidiaries include Hoa Phat Steel Pipe Co., Ltd., Hoa Phat Steel Sheet Co., Ltd, Hoa Phat Metal Producing Co., Ltd, and Hoa Phat Container Producing JSC.

STEEL PIPE

Hoa Phat Steel Pipe Co., Ltd is the largest manufacturer of steel pipes in Vietnam. Its main products include hot-dip galvanized steel pipe, welded black steel pipe, pre-galvanized steel pipe, hot-dip galvanized steel coil and large size steel pipe. With a capacity of 1 million tons per year, Hoa Phat Steel Pipe holds the No.1 market share in Vietnam with a system of factories and distributors nationwide. The Company's products are always rated as the highest quality in Vietnam, especially hot-dip galvanized steel pipe.

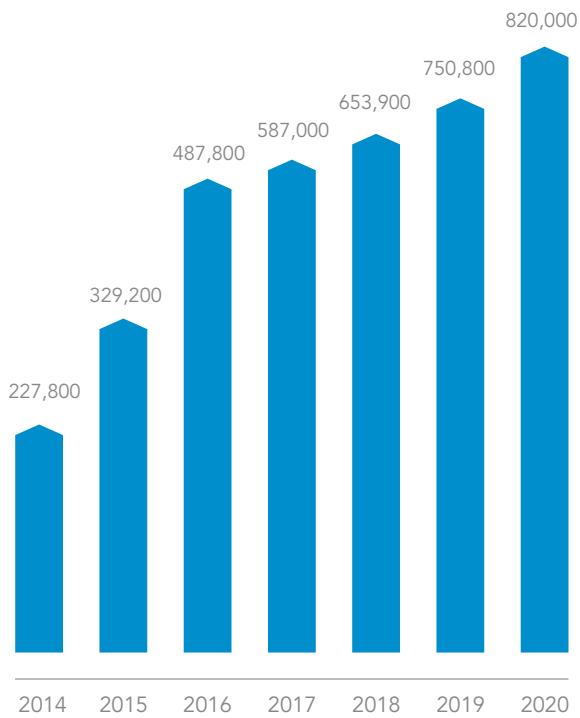
Factory	Location	Productivity (ton/year)	Product
Hoa Phat Hung Yen steel pipe factory	Nhu Quynh Industrial Park, Van Lam District, Hung Yen Province	450,000	
Hoa Phat Da Nang steel pipe factory	Hoa Khanh Industrial Park, Hoa Vang District, Da Nang City	200,000	Welded black steel pipe Hot dipped galvanized steel pipe Galvanized steel pipe
Hoa Phat Binh Duong steel pipe factory	Song Than II Industrial Park, Di An Town, Binh Duong Province	200,000	Large size steel pipe 325mm Galvanized steel sheet
Hoa Phat Long An steel pipe factory	Ben Luc Town, Long An Province	150,000	
Quality standards:	ISO 9001:2015 BS 1387:1985	ASTM A500 JIS G3302:2010	BSEN 10255:2004 ASTM A53-Grade A

Export markets: The US, Canada, India, Latin America, Southeast Asia.

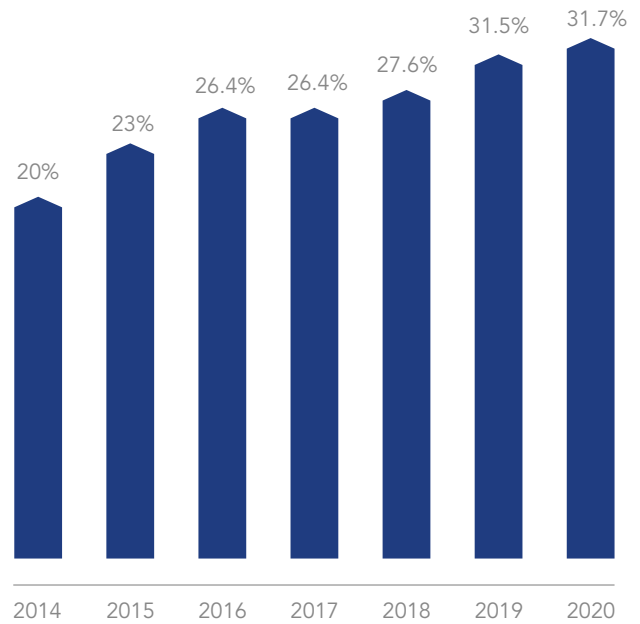


OUTPUT GROWTH OF HOA PHAT STEEL PIPE

■ QUANTITY (tons)



MARKET SHARE GROWTH OF HOA PHAT STEEL PIPE THROUGH THE YEARS



STEEL PRODUCTS



GALVANIZED STEEL SHEET

Hoa Phat put its first galvanized color and galvanized sheet factory in Hung Yen into operation, and brought products to market in April 2018. With a capacity of 400,000 tons per year, this is the most modern and synchronous factory in Vietnam so far, with the entire equipment line imported from Europe.

Scale of Hoa Phat color-coated steel sheet factory

Address

E1 Street, Zone E, Pho Noi A Industrial Park, Lac Dao Commune, Hung Yen Province, Vietnam

Capital investment

VND4 trillion

Capacity

400,000 tons/year

These are main production lines

◆ 01 pickling line
with designed capacity
600,000 tons/year

◆ 02 cold rolling lines
with designed capacity
200,000 tons/year/line

◆ 02 galvanized
+ Galvanized cold sheet lines
with design capacity
150,000 – 350,000 tons/year/line





PRODUCTS OF HOA PHAT STEEL SHEET

Area

120,327 m²

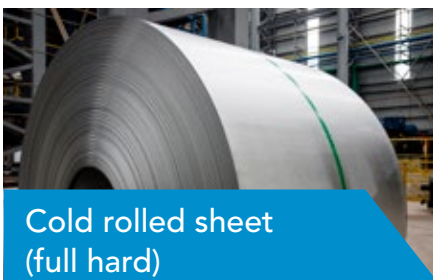
01 Colour-coated line
with capacity of
120,000 tonnes/year



Cold steel sheet



Galvanized aluminium



Cold rolled sheet
(full hard)



Colour-coated steel sheet



Pickled steel



Premium steel

Quality standards: JIS 3312: 2010 (Japan) AS 1397: 2001 (Australia)
BS-EN 10346: 2009 (Europe) ASTM A792 (Us)

Export markets: EU, the US, Indonesia, Malaysia ...

STEEL PRODUCTS

METAL MANUFACTURING

Hoa Phat has invested in deep processing for its products in the steel production chain from upstream, contributing to replace imported goods with strategic products such as prestressed steel, drawn steel wire, and concrete pile flange.





Factory	Location	Productivity Ton/year	Product
Hoa Phat Hung Yen mechanical manufacturing and Steel wire drawing factory	Pho Noi A Industrial Park, Yen My, Hung Yen	100,000	Hot dipped galvanized steel wire Black annealed steel wire
Hoa Phat Pre-stressed concrete steel factory	Dung Quat Economic Zone, Quang Ngai Province	320,000	PC Bar, PC STRAND, PC Wire
Hoa Phat Binh Duong mechanical manufacturing factory	Thuan An Town, Binh Duong province	12,000	PC Flange
		100,000	Hot dipped galvanized steel strip in coils

Quality standards:	TCVN 2053-1993	ASTM 641M-1998 (US)	ISO 9001:2015.
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Export markets:	the US, Canada, South Korea, Laos, Malaysia, Myanmar, Taiwan, Cambodia
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AGRICULTURE



AGRICULTURE

- ▶ Hoa Phat Hung Yen Animal Feed Co.,Ltd
- ▶ Hoa Phat Livestock Development Jsc
- ▶ Hoa Phat Trading Co.,Ltd
- ▶ Hoa Phat Poultry Co.,Ltd

Hoa Phat has been involved in high-tech and biosafe agriculture since mid-2015 with the production of animal feed, pig breeding, cow breeding and poultry farming. Hoa Phat Agricultural Development Joint Stock Company is in charge of managing all production and business activities in the agricultural sector of Hoa Phat Group.

Factory/Farm	Location	Productivity	Products
Animal feed	Hung Yen, Dong Nai	600,000 tons/year	Animal feed for cattle and poultry
Australian Cow Breeding	Thai Binh, Quang Binh, Dong Nai	150,000 tons/year	Australian beef
Comercial Eggs	Phu Tho	300 million eggs per year	Clean eggs
Pig Breeding	Yen Bai, Bac Giang, Hoa Binh, Binh Phuoc, Thai Binh	450,000 commercial heads of pig	Pig
Quality standards:	ISO 9001: 2015, Viet Gap, ESCAS (Australia's mandatory Exporter Supply Chain Assurance System)		



TARGETS FOR 2025

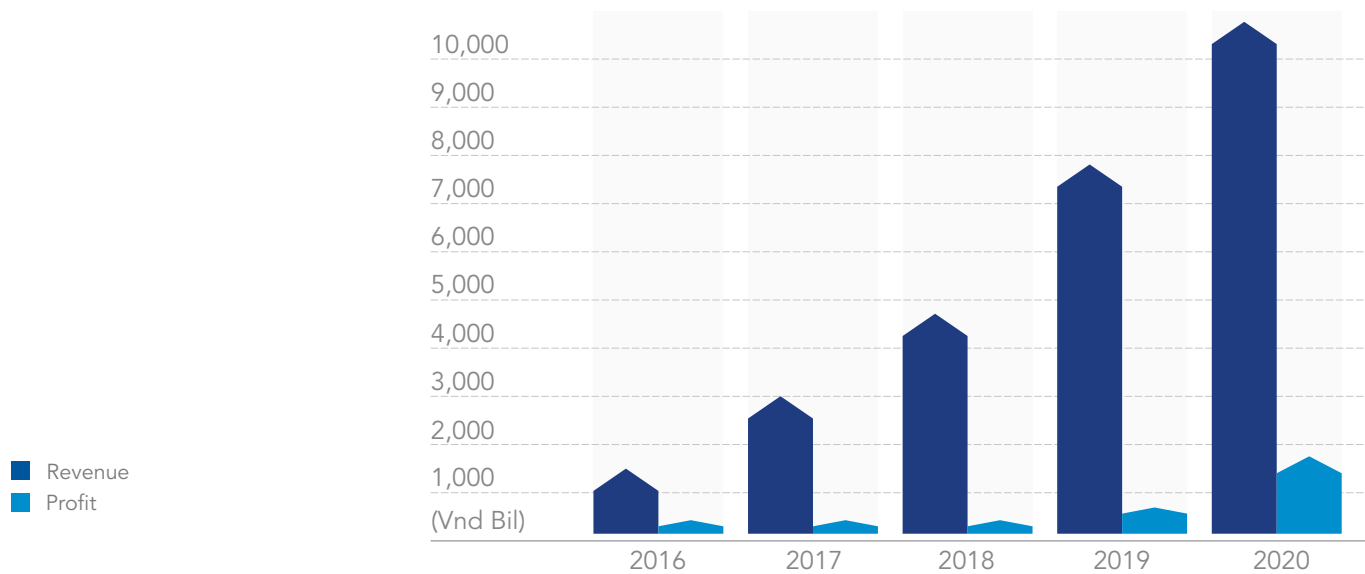
1,000,000
tons of animal feed/year

200,000
Australian cows/year

750,000
heads of
commercial pigs/year

300
Million chicken eggs/year

FIGURE OF AGRICULTURE REVENUE AND PROFIT GROWTH IN 2016-2020 PERIOD



REAL ESTATE



REAL ESTATE

- ▶ Hoa Phat Urban Development And Construction Jsc
- ▶ Hoa Phat Ha Noi Real Estate Development Jsc
- ▶ Hoa Phat Sai Gon Real Estate Development Jsc

In the property sector, Hoa Phat Group has operates in the fields of industrial park, real estate and urban areas. This segment contributes stably to the Group's annual revenue and profit. In December 2020, the Group advocated focusing on investment stronger for real estate, developing more projects in big cities and economic development zones. The entire real estate business segment is operated by Hoa Phat Real Estate Development Joint Stock Company.

REAL ESTATE PROJECTS OF HOA PHAT GROUP



**MANDARIN GARDEN
HOANG MINH GIAM**

999 apartments
Occupancy rate: 100%
Total area for rent: 8,000 m2
Year completed: 2013



**MANDARIN GARDEN 2
TAN MAI**

640 apartments
Occupancy rate: 95%
Total area for rent: 15,700 m2
Year completed: 2018



**HOA PHAT BUILDING
257 GIAI PHONG**

133 apartments
Occupancy rate: 100%
Total area for rent: 2,800 m2
Year completed: 2011



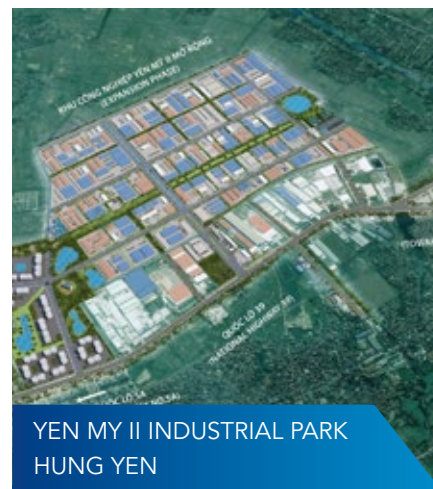
HOA PHAT BUILDING
70 NGUYEN DUC CANH

228 apartments
Occupancy rate: 95%
Total area for rent: 1,800 m²
Year completed: 2018



PHO NOI A INDUSTRIAL PARK
HUNG YEN

Total area for rent: 600ha
Occupancy rate: 94%.
Investment year: 2004



YEN MY II INDUSTRIAL PARK
HUNG YEN

Total area for rent: 97.5 ha
Occupancy rate: 82%
Investment year: 2015



HOA MAC INDUSTRIAL PARK
HA NAM

Total area for rent: 131ha
Occupancy rate: 72%
Investment year: 2008



NORTH PHO NOI URBAN AREA
HUNG YEN

Total area of 262ha
Total investment for the first period: more than VND6,500 billion
Implementation time: 2018 -2027
Expected population scale: 39,900 people

HOME APPLIANCES



HOA PHAT HOME APPLIANCES JOINT STOCK COMPANY

- ▶ HOA PHAT REFRIGERATION ENGINEERING CO., LTD
- ▶ HOA PHAT HA NAM HOME APPLIANCES JSC

As part of Hoa Phat's multi-sector business strategy, and at the same time creating more growth momentum for the group, Hoa Phat Home Appliances Joint Stock Company was established to manage all investment, production and sales activities of refrigeration and home appliances.

Hoa Phat Group built three factories producing home appliances in three key economic regions in Vietnam

with the mission of bringing consumers the best quality refrigeration and home appliance products, improving life quality for every Vietnamese family. The factories are located near the national arterial roads, major seaports, especially convenient for exporting high-quality home appliances to countries around the world.

Hoa Phat Group aims to become the No. 1 manufacturer of refrigeration and home appliances in Vietnam, meeting international standards and reaching out to the most demanding markets in the world.

With the advantage of production scale, Hoa Phat Group not only aims to be leader in Vietnam but also standardizes its system to be able to produce OEM for domestic and foreign markets.





FUNIKI AIR CONDITIONER

DURABILITY STANDARD AND INSTANT COOLING

With 20 years of experiences in air conditioner manufacturing and trading, Hoa Phat Group has researched and developed its modern and environmentally friendly air conditioner brand – Funiki with guaranteed quality. Funiki air conditioner is integrated optimal anti-dust and anti-bacterial features, creating the most natural, fresh and cool spaces for your family.

AIR COOLER

NATURAL COOL, DUST FILTER AND ANTI-BACTERIAL

Hoa Phat's air cooler has specifically elegant and luxurious design. The smooth operation system brings natural cool breezes to all spaces whether indoor or outdoor.

FUNIKI REFRIGERATORS

SAFETY, CONVENIENCE AND FRESH STANDARD

With the use of nano colloidal silver technology, Funiki refrigerator helps kill harmful bacteria in the fridge environment, ensuring safety and hygiene, making food fresh and rich in nutrients. The advanced compressor technology helps the refrigerator operate quietly, stably and save energy.

WATER PURIFIER

PURE WATER FOR MODERN LIFE

Hoa Phat's water purifier uses current advanced filtration technology. It removes not only common impurities such as dissolved solids, heavy metals but also chemicals, rust, parasites, and treats odors and strange tastes in water.

HOA PHAT FREEZER

OFFERS LONG-TIME FREEZE AND SAVING ENERGY

Hoa Phat freezers have a variety of sizes and designs to meet the food storage needs for both families or stores. The insulation layer is up to 62 mm thick imported from the US manufacturer while the copper indoor unit and new generation refrigerant gas R600A allow the Hoa Phat's freezer to freeze food stably at temperatures up to -30 degrees Celsius. The high efficiency compressor helps the freezer operate smoothly, durably, and save energy.

PRODUCTION CENTERS OF HOA PHAT HOME APPLIANCES JOINT STOCK COMPANY ARE GRANTED PRODUCTION CERTIFICATE ACCORDING TO ISO STANDARD

- ▶ HOA PHAT HOME APPLIANCES JOINT STOCK COMPANY'S BRANCH IN HANOI
- ▶ HOA PHAT HOME APPLIANCES JOINT STOCK COMPANY'S BRANCH IN DA NANG
- ▶ HOA PHAT HOME APPLIANCES JOINT STOCK COMPANY'S BRANCH IN HO CHI MINH CITY
- ▶ HUNG YEN MANUFACTURING CENTER
Area: 8,5 ha
- ▶ HA NAM PRODUCTION CENTER
Area: 14,5 ha
- ▶ VUNG TAU PRODUCTION CENTER
Area: 10,ha



PART > **03** CORPORATE SOCIAL
RESPONSIBILITY





CORPORATE SOCIAL RESPONSIBILITY

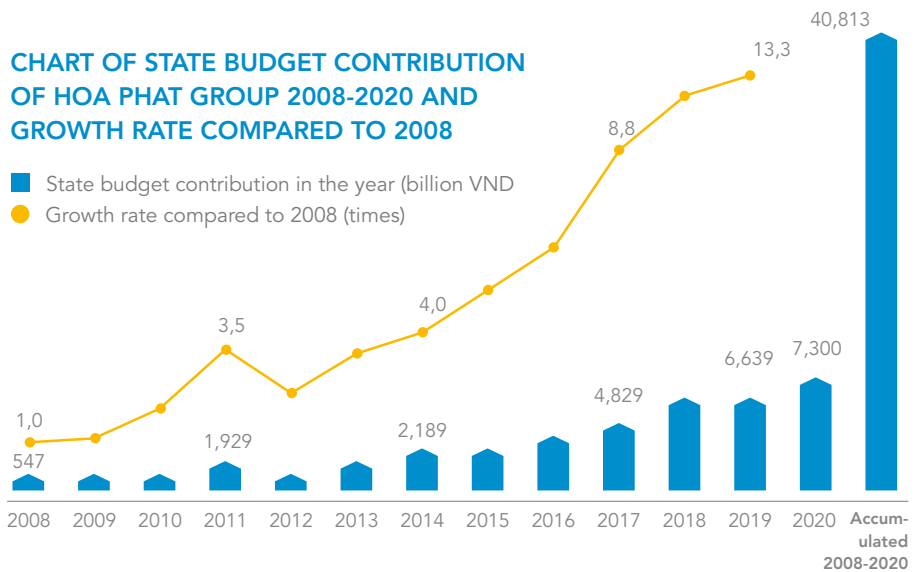
With the motto of harmonizing business activities with corporate social responsibility (CSR), Hoa Phat Group is always in the Top 30 enterprises contributing the most to the State budget, while spending tens of billion dong each year to carry out meaningful humanitarian programs, practically demonstrating the responsibility of businesses to the community.

IN TOTAL, HOA PHAT CONTRIBUTED MORE THAN VND40 TRILLION TO THE STATE BUDGET IN OVER 10 YEARS

Currently, Hoa Phat Group manages 4 Corporations belonging to 4 segments and subsidiaries, operating in 25 provinces and cities across the country, bringing stable jobs for over 25,000 direct employees and tens of thousands of indirect workers, contributing to promote Vietnam’s economic development and social security.

In 2020, Hoa Phat contributed VND7.3 trillion of taxes and fees to the State Budget, a figure nearly 13 times higher than that of 2008.

CHART OF STATE BUDGET CONTRIBUTION OF HOA PHAT GROUP 2008-2020 AND GROWTH RATE COMPARED TO 2008



State budget contribution in the past 10 years
VND40 trillion

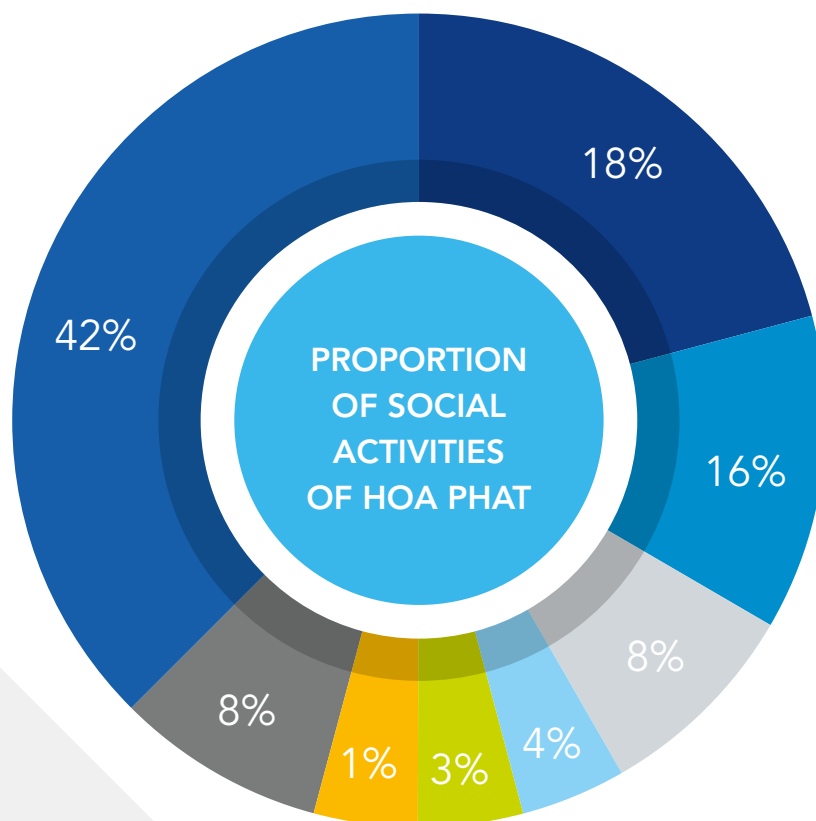
Estimated State budget contribution from 2021 on:
over **VND10** trillion a year



CORPORATE SOCIAL RESPONSIBILITY

DIVERSIFIED SOCIAL AND CHARITY ACTIVITIES

PROPORTION OF SOCIAL ACTIVITIES OF HOA PHAT



- Tet gifts for the poor
- Loving Heart Beat
- Students Scholarship
- Bridge Construction
- Supporting ethnic students to attend to school
- Medical support for the poor
- Free meals for poor patients
- Other social sponsors



THE MAIN ACTIVITIES ARE BEING IMPLEMENTED



CONSTRUCTING LOCAL BRIDGE

- Implementation period: From 2019
- Implementation mode: Constructing, solidifying or expanding the local bridges in the provinces across the country, especially is the Mekong Delta.
- Scope: Nationwide



SUPPORTING STUDENTS TO ATTEND TO SCHOOL

- Implementation time: from 2009 to present
- Activities: funding the new construction and repair of schools at all levels from preschool to university; providing bunk beds, tables and chairs for boarding ethnic minority schools in the northern mountainous areas; sponsoring scholarships for excellent students for difficult situation; sponsoring scholarships for Laos students in Vietnam.



LOVING HEART BEAT

- Started in 2015
- Number of sponsored children patients for surgeries: 221 (as of the end 2020).
- Cooperating hospitals: Hanoi Medical University Hospital, Viet Duc Hospital, E Hospital, Bach Mai Hospital.



FREE MEALS FOR POOR PATIENTS IN CENTRAL CANCER HOSPITAL

- Running from 2010 to present
- Meals provided to poor patients at Central Cancer Hospital (K Hospital), Facility II Tam Hiep
- On average, over free 40,000 free meals are served each year.



"TET FOR THE POOR" "SPRING OF LOVE"

- Implementation time: from 2008 to present
- Activities: Giving Tet gifts (including necessities, cash) to poor, near-poor households, policy families, and students with difficulties.
- Scope: Nationwide
- Number of poor households and poor students receiving gifts is nearly 20,000 cases.



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